

BUDGE BUDGE COLLEGE

NOTICE

20th February 2025

All alumni of Budge Budge College interested to apply for the 'Graduate Trainee' program of Kotak life Insurance (details mentioned in enclosure) are directed to contact the College office and enlist their names on 24th February 2025 between 11.00 a.m. and 12.00 noon. No applications will be considered post the stipulated date and time.

SALE GRADUATE TRAINEE

ABOUT THE COMPANY

Established in 2001, Kotak Life Insurance is one of the fastest growing insurance companies in India, covering over 50 million lives nation wide.

JOB TITLE

Sales Graduate Trainee - Direct Marketing Channel (L2)

LOCATION

ABOUT THE PROGRAM

Our Sales Graduate Trainee program prepares individuals for success in insurance sales. This program is an excellent opportunity for motivated individuals looking to build a successful career in sales and management while making a positive impact in the insurance industry.

JOB SUMMARY

We are seeking a dynamic and motivated Sales Graduate Trainee to join our Direct Marketing Channel. As a Sales Graduate Trainee, you will undergo comprehensive training to develop the skills needed for success in the insurance industry.

KEY RESPONSIBILITIES

1. Carry out the role of Frontline Sales officer by providing dedicated customer service and generating new customer references
2. Be part of organization's planned work sites and generate new business opportunities
3. Meet set goals within stipulated time by aiming towards higher earning and growth opportunities
4. Up-sell and cross-sell to generate business and achieve targets

ABOUT CHANNEL

Our Direct Marketing channel has distribution model where sales of insurance products are done without involvement of intermediaries or agents. Through this channel, Kotak Life reaches customers with personal touch to create sense of belongingness in the minds of customers.

EXPERIENCE

Graduation degree with no prior experience required; we provide comprehensive training and support for career development.

BENEFITS

1. Medclaim: Rs. 4 lakh revolving cover for yourself and 5 dependents after confirmation.
2. Life insurance cover: Equivalent to 1.5 times your fixed pay.
3. Extensive training and development opportunities.
4. Mentorship from Industry Experts.

Note - Benefits will be received by an employee post completion of internship period

COMPENSATION DETAILS

Internship - Candidate will be hired as an GT intern for 3 month period
Stipend - Rs.14,000 per month

Absorption as Full time Graduate Trainee based on performance evaluation
Fixed CTC - Rs. 2,50,000 per annum

Confirmation Bonus- Rs.50,000 (After completion of One year)

An LTIP of Rs.60,000 in the 2nd year

An LTIP of Rs.90,000 in the 3rd year

An LTIP of Rs.90,000 in the 4th year

+ Sales incentives

